

Invitation for Bids (IFB)

Republic of Macedonia

Agriculture Strengthening and Accession Project

Supply and Installation of Integrated Administration and Controls System for the needs of the IPARD Paying Agency

IBRD Loan/4861-MK

MK-ASAP-C2-ICB-G04/2

1. This Invitation for Bids (IFB) follows the General Procurement Notice for this Project that appeared in *Development Business* on July 2, 2007.
2. The Republic of Macedonia has received a loan from the International Bank for Reconstruction and Development toward the cost of Agriculture Strengthening and Accession Project, and it intends to apply part of the proceeds of this loan to payments under the agreement(s) resulting from this IFB: **Supply and Installation of Integrated Administration and Controls System for the needs of the IPARD Paying Agency.**
3. The *Ministry of Agriculture, Forestry and Water Economy* serves as the implementing agency for the project and now invites sealed bids from eligible Bidders for the following information system:
 - **Aid Application Management System (AAMS)**
 - **Integrated Control System (ICS)**
 - **Payment Authorization System (PAS)**
 - **Document management sub-system**
 - **Reporting and Business Intelligence sub-system**
 - **Hardware infrastructure for the above systems**
 - **Integration and customization of the information system**

Hardware equipment consists of upgrading the existing storage system. Software equipment consists of AAMS, ICS and PAS. General IT subsystems consists of Document Management and Reporting/Business Intelligence systems. The overall system should be installed, configured, tested and put into live operation, including installation and configuration of the software to each of the hardware components and clients. Customizations should be done on the IACS components and other base IT subsystems in order to enable execution of the workflow in the PA. **The supply and installation period is 49 weeks.**
4. Bidding will be conducted using the International Competitive Bidding (ICB) procedures specified in the World Bank's Guidelines: Procurement under IBRD Loans and IDA Credits, May 2004, revised October 1, 2006 and is open to all Bidders from eligible source countries as defined in the Guidelines that meet the following minimum qualification criteria:

(i) Financial capability - average annual turnover in the past 3 years in reference to contracts related to IT systems in Agriculture of at least EUR **3.400.000**.

(ii) Previous experience - The bidder must have implemented at least two IACS solutions of similar nature and complexity with a value of at least EUR 1.000.000 in the last 5 years. The systems must have been delivered to at least two Payments Agencies accredited according to EU Regulation 885/2006 and must be related to management of Direct Payments and Rural Development, or IPARD, payment schemes (The bidder should submit written confirmation – stamped and signed)

iii) Personnel capabilities:

The bidder must provide the following key experts (all fluent in English with at least one fluent in Macedonian):

- Team leader
 - At least 7 years experience implementing the IACS solutions in agriculture sector
 - PMI certification, equivalent certification, or at least 10 years experience in managing IT projects for agriculture systems.
- Functional Analyst with relevant experience in Business Processes for Payment Agencies
 - At least 5 years experience in the analysis of requirements of IT agriculture systems and in the relevant EU legislation
- Software Architect with relevant experience in IT systems for agriculture
 - At least 5 years experience in architecture design of complex IT systems
 - At least 2 years experience in the architecture of the IACS and IT agriculture systems
- Database Management System Expert with relevant experience in Oracle 10g or later
 - At least 3 years experience in IT agriculture systems database management
 - Oracle Administrator Certification

5. Interested eligible bidders may obtain further information from *the Ministry of Agriculture, Forestry and Water Economy, Project Team Office; Attn: Mr. Vlatko Mrkev, Procurement Specialist* and inspect the Bidding Documents at the address (1) given below from *Monday to Friday between 9:00AM to 3:00PM local time*.

6. A complete set of Bidding Documents in *English* may be purchased by interested bidders on the submission of a written Application to the address below and upon payment of a non refundable fee of *100 EUR* or equivalent amount in Macedonian Denars (MKD). The method of payment will be direct deposit or transfer in EUR, SWIFT BIC: NBRM MK 2X; IBAN: MK07 1007 0100 0002 983 in National Bank of the Republic of Macedonia; Correspondent bank: DEUTCHE BUNDESBANK ZENTRALE, Wilhelm Epstein strasse 14, Frankfurt am Main, Germany (SWIFT BIC: MARK DE FF), in favor of Ministry of Agriculture, Forestry and Water Economy. For payments in MKD the direct deposit can be made in Account No. 14001002807864, income code 724125, program 13, in favor of the Ministry of Agriculture, Forestry and Water Economy-Agriculture Strengthening and Accession Project. The exchange rate to be applied is the selling exchange rate from the list of the National Bank of the

Republic of Macedonia, prevailing on the day of payment. The Bidding Documents will be sent by courier at the address indicated by the bidder.

7. Bids must be delivered to the address (2) below at or before *13:00 hours, local time on July 20, 2011*. Bids *need* to be secured *by a Bid Security*. The amount of bid security required is: **1.660.000 MKD (or EUR 27.000 or equivalent amount in a freely convertible currency)**. Late bids will be rejected. Bids will be opened in the presence of the bidders' representatives who choose to attend in person at the address (3) below at *13:02 hours, local time on July 20, 2011*.

8. The attention of prospective Bidders is drawn to (i) the fact that they will be required to certify in their bids that all software is either covered by a valid license or was produced by the Bidder and (ii) that violations are considered fraud, which can result in ineligibility to be awarded World Bank-financed contracts.

9. The addresses referred to above are:

Address 1

Ministry of Agriculture, Forestry and Water Economy
Agriculture Strengthening and Accession Project
Project Team Office, Third Floor, Office No.13
Mr. Vlatko Mrkev, Procurement Specialist
Jurij Gagarin 15
1000 Skopje, Republic of Macedonia
Tel&Fax: + 389 2 3228639
E-mail: v.mrkev@asap.com.mk

Address 2

Ministry of Agriculture, Forestry and Water Economy
Ground floor, Archive Office
Jurij Gagarin 15
1000 Skopje, Republic of Macedonia

Address 3

Ministry of Agriculture, Forestry and Water Economy
Second floor, Conference Room
Jurij Gagarin 15
1000 Skopje, Republic of Macedonia

Министерството за земјоделство, шумарство и водостопанство – Проектот за зајакнување на земјоделството и пристап кон ЕУ објавува оглас за набавка на Интегриран административен и контролен систем (IACS) за потребите на Агенцијата за финансиска поддршка во земјоделството и руралниот развој.